

CORE COMPETENCIES

We provide strategic quality improvement and leadership development training/consulting services for nonprofit, government, corporate, faith-based, and community-based organizations. By incorporating industry best practices into your business processes and management strategies, we can help you to better serve your external and internal customers. Our core competencies include:

- Business Strategy & Planning Support
- Change Management & Facilitation Support
- Lean Six Sigma/Process Improvement Training and Support
- Program Evaluation
- Training expertise includes leadership development customized programs, DEI, Compliance/Respectful Workplace, Team Building/Development
- Competency-based, emerging leaders program development

PAST PERFORMANCE

City of Memphis Government:

- 12-week customized, competency-based Emerging Leaders programs (over 85% advancement rate for program participants)
- Lean Six Sigma (LSS) Training (100+ certifications; \$6M cost avoidance savings)
- Change Management – Facilitated training for the HR team (for citywide adoption of the Oracle Fusion platform) for over 7000 employees
- Certified over 300 employees as Lean Six Sigma, green and yellow belts in City of Memphis and Service Master Facilities Maintenance

DIFFERENTIATORS

- Lead Instructor for SBA Emerging Leaders Memphis Cohort facilitating business principles, strategies, and growth plans for small business CEOs
- Lead Facilitator for the Inaugural 2021 Entrepreneur Support Summit (ESO) for the SBA TN District
- Instructor/Coach for Transition to Success (TTS) empowering nonprofits with processes and systems thinking techniques to treat poverty with evidence-based strategies.
- 20 years technical assistance as a certified empowerment evaluator for the Minority Sub-recipient Grant Office (Univ of Arkansas)
- Culminating products: individual development plans (IDP), growth plans, certifications.

COMPANY DATA

LFD Consulting, LLC is a Small Business Administration (SBA) certified woman-owned small business, as well as an 8(a) BD Program participant. It was established in 2002 and is based in Memphis, Tennessee.



PERTINENT CODES AND DATA

- DUNS - 128890741
- CAGE Code – 4EBY3
- NAICS – 611430, 541611, 541612, 54618, 561320
- Small Business certifications: 8(a), EDWOSB, WOSB, DBE, SBE, MBE, LOSB
- Accepts Government Credit and Purchase Cards, AAC, DODAAC, BPA